Sanjeev Michael Masih

65-04 Booth Street, Apt 4E, Rego Park, NY 11374
631-891-8478 / masih@post.harvard.edu

SUMMARY

Michael is a consultant in Accenture's FS Capital Market Consulting workforce. He has helped multiple Investment Banks navigate and resolve Federal and Risk Management requirements. Currently Michael is managing multiple Programs/Projects at a major US Investment Bank.

PROFESSIONAL EXPERIENCE

Accenture   New York, NY

FS Capital Market Consultant   **July 2011 – Present**
- Help clients in solving complex Federal regulatory, Internal Risk, and Market Risk objectives.
- Manage large scale programs/projects while delivering exceptional results within a constrained timeline.
- Work closely with stakeholders to gather business and functional requirements, define scope, and create work plan to solve pressing client needs.
- Build client relations and improve project delivery

Harvard Club of New York   New York, NY

Committee member of Crimson Impact – Social Service arm of Harvard Club of NY (HCNY)   **Present**
- Crimson Impact (CI) is the Social Service arm of the Harvard Club of NY. As a Committee member, Michael is guiding CI to re-evaluate the current partner organizations and social service offerings.
- Organizer of Volunteer Fair '12 – leading the effort to bring together HCNY member organizations and HCNY members to have a positive and last impact on the local community through social service programs.
- Organizer of Non-Profit + Board of Directors fair – helping non-profit organization find qualified HCNY members to serve as Board of Directors.

Fordham University's Center of Digital Transformation

Business/Industry Advisor   **Present**
- Center of Digital Transformation is dedicated to the understanding of the role of digital technologies in the global marketplace.
- Providing strategic guidance to CDT initiatives and helping to organize Fordham Summit on Technology 2012

CorrectNet Inc.   Hauppauge, NY

Lead Business Analyst   **November 2010 – July 2011**
- Interacted with client on daily basis to give updates, collaborate and manage expectations.
- Conducted overseas and domestic solo client visits to collect BRDs, train users, and deliver completed projects.
- Negotiated deliverables, priorities, and project timelines.
- Managed projects through all stages of Software Development Life Cycle (SDLC).
- Discovered and documented business and IT processes and workflows
- Gave presentations to internal and external C-Level audience.
- Refined and documented client's business and functional requirements.
- Configured site working with Design, Development and Operations Team members.
- Prepared for and coordinated all client and internal meetings (status, tech committee, minutes preparation).
- Provided requirements insight to Engineering, Development and Quality Assurance team members.
- Developed, maintained and executed the migration plan through promotion to QA, UAT and Production.
  - **Select project experience:**
    - Led project to provide complete platform overhaul of a $310B asset managing organization.
    - Lead on three projects generating $6.3M for CorrectNet in the last 6 months.
    - Produced client solutions which help generate $8B investments for Man Investments in the first 3 months.

Harvard University   Cambridge, MA   **Spring Semester 2010**
Faculty Research Aid – the goal of the research was to publish findings of BRIC countries' trading behaviors and provide strategic guidance on how companies can better serve the growing middle-class
- Studied innovative business models, innovative product designs, and consumer buying behavior via market research

Bank of America   New York, NY
Fixed Income Research / Credit Strategy Desk
Lead Business/Project Lead and Data Analyst- Front Office   **May 2006 – October 2008**

- Gathered business and functional requirements from stakeholders.
- Produced daily Fixed Income HG, HY and Hybrid Indices.
  - Reviewed daily index analytics and bond spread movements – investigated outliers with vendors/BBG, investigated corporate events, reviewed static data, cleaned and organized historical time-series.
  - Maintained index bond universe as per index rules.
  - Created print-ready reports for firm-wide and client distribution.
- Reviewed bond analytics before index publications: duration, yield-to-worst, yield-to-maturity, etc prior to publication.
- Worked directly with management and clients to analyze Bank of America's High Grade and High Yield Indices to generate trade ideas, create custom indices and create High Grade liquid list to assist with trade idea generation.
- Created daily market brief for firm wide distribution covering: Equities, Fixed Income, FX, Commodities, Currencies, etc.
- Worked with traders to calculate risk analytics, seek guidance on liquid instruments and trading system enhancements.
- Provided analytical support to Credit Strategy Research team, Portfolio Analysis team, internal, and external clients.
- In charge of proprietary Credit Optional Adjusted Spread (COAS) Model – covered Fixed Income Cash & CDS and Equities.
- Processed data requests using Excel tools (VBA, Vlookups, PivotTables, add-ins, etc) and stored SQL functions.
- Led the collaboration to improve existing COAS model (using SDLC) with resource contribution from IT and trading desk to increase model efficiencies.

Select project experiences include:
- Lead resource for COAS Model - the primary driving force behind at the Credit Strategy desk of Bank of America.
  - In charge of market research, issuer financial reportings, and review of risk forecasting.
  - Led the effort to streamline COAS model into HG trading software as an alternative risk evaluator.
  - Work with client service team to analyze client portfolio for optimization.
- Oversaw Fixed Income Indices migration to India.
  - Conducted thorough review of the process for operation optimization and strategic planning.
  - Worked directly with management and IT to evaluate the best course for migration by doing end-to-end analysis.
  - Implemented changes to increased efficiencies reduce errors and time.
- Created High Grade liquid list and Basis Report via VBA and Bloomberg add-ins to forecast trade recommendations.
  - Led effort along with management, traders and IT to create a basket of High Grade liquid cash/CDS instruments.
  - Gather requirements from business users.
  - Created the liquid Basis Report to better capture trading opportunities in Cash and CDS markets.

SOCIAL SERVICES EXPERIENCE
- iMentor – Guide underserved community High School students through High School and College.
- Salvation Army – support food drives and raise inventory for food bank.

EDUCATION BACKGROUND
Harvard University   Cambridge, MA   **Graduated 2010**
- Master of Liberal Arts in Management concentration in International Management
- GPA: 3.61

Fordham University   New York, NY   **Graduated 2007**
Gabelli School of Business
- Bachelors of Science in Business Administration with concentration in Finance and specialization in International Business

SKILLS
- Computer: Advance knowledge of MS Project, Visio, Word, Excel (VBA, VLook-up, Pivot Tables, etc.), running stored SQL queries, Access, and PowerPoint. Bloomberg, Factset, Compustat, and Markit databases.
- Project Management: manage projects through all stages of SDLC, resources management, client negotiations, stakeholder communication, performing & coordinating UAT. Data structuring, manipulation and enhancement.

INTERESTS
- Traveling, Documentaries, World War II literature, hiking, social services, golf, basketball, tennis.